

CAPABILITY STATEMENT

The last trade in.
The first thing
everyone sees.

Commercial furniture for workplaces and public spaces, delivered to programs that cannot move. Since 1981.

We create commercial furniture, and we deliver it at the point in a project where there is no float left.

Burgtec has supplied workplaces and public spaces since 1981. We are family owned, we hold our own product data and manufacturing relationships, and we install with our own crews, which is why we can commit to a handover standard rather than hope for one.

Most of our work is the final package on site. Hundreds of workstations, thousands of chairs, and a date that was set before the slab was poured. **Landing that without it becoming your problem is the capability this document describes.**

45 years Supplying commercial furniture since 1981	Single source Workstations and loose furniture from one supplier	Own crews In-house delivery and installation, not subcontracted labour	Zero LTIFR Across the past three years, on every site
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01	What we supply	03
02	What we will put in the contract	04
03	Project evidence: seven projects	05
04	Working under a head contract	12
05	On site	13
06	Insurance, accreditation and prequalification	14
07	Three ways we come onto a project	15
08	How a project runs, first call to handover	16
09	The team	17
10	Specification support and stewardship	18

One supplier for the whole furniture package.

Our range is built to be modified rather than made from scratch, so it meets the specification without the cost and program risk that full custom carries.

Product

- Workstations and screens
- Task, meeting and executive seating
- Soft and modular seating, booths and beam seating
- Tables: meeting, collaborative and public
- Storage, lockers and personal storage
- Accessories, monitor arms, cabling and power

Where a floor plate calls for it, we modify standard product rather than starting again. It is faster, it costs less, and it holds its lead time. Seven frame colours are held in stock, with no minimum order.

Services

- **Space planning** on your floor plate
- **3D visualisation** and live configuration
- **Sampling:** full sets held ready, sit in it before production
- **Shop drawings** issued for review and approval
- **Manufacture** to approved drawings
- **Delivery** staged to your sequence
- **Installation** by our own crews
- **After sales:** repairs, replacements and model matching for the life of the product

Where we work

Corporate, government and institutional workplaces, and large public spaces. Airports, council chambers and civic centres, government floors, corporate headquarters and universities. We do not chase full custom joinery, and we are not a fitout contractor. Furniture is the whole of what we do.



The numbers, and where they come from.

98% DIFOT: delivered in full and on time, measured on every project	Zero LTIFR across the past three years	8 weeks Standard lead time on our core range, from the date everything is signed off
10 years Warranty on our core workstation, seating and table ranges	\$9 million Largest single package delivered: City of Gold Coast Council, 18 floors	2 days Material sample turnaround, and four hours on a specification query

Why the delivery numbers hold

We hold the product.

Stock and finished goods sit at our end, so a change to your program does not arrive as a change to our price.

We install it ourselves.

In-house crews, not labour hire we have never met. That is why we can commit to a handover standard.

We measure every job.

DIFOT is recorded project by project, not estimated annually. We will show you the record.



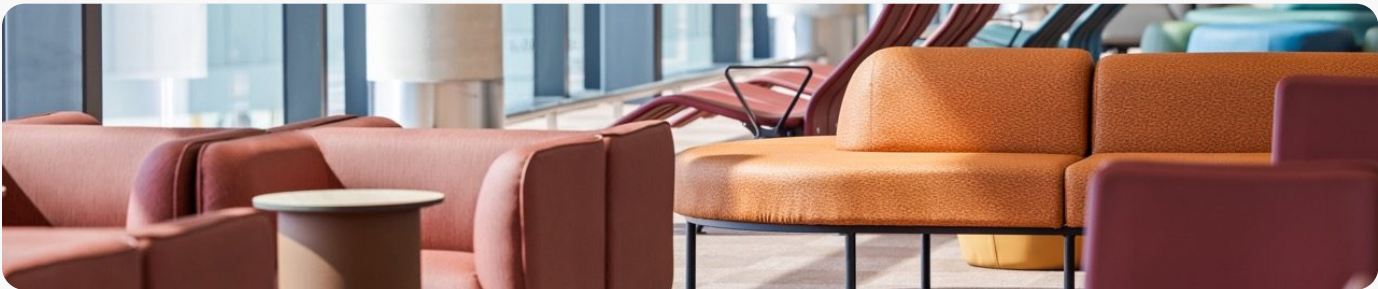
Western Sydney International Airport

Terminal 1 opened in 2025 across roughly 100,000m², and we delivered the entire furniture scope: waiting, lounge, retail, cafe, office and border protection zones. The package rolled out over nine months in stages that tracked terminal completion.

Getting there took an extensive collaborative design process with Multiplex, architect Woods Bagot and the client, developing a modified, fully compliant package that held the design intent while meeting strict performance, budget and program requirements.

CLIENT	BUILDER	SPECIFIER	LOCATION · COMPLETED
Western Sydney Airport	Multiplex	Woods Bagot	Badgerys Creek, NSW · 2025
Concept: Zaha Hadid Architects & Cox Architecture			

1,900	900	750	450	200
Loose chairs	Beam seats	Lounges	Tables	Workstations



City of Gold Coast Council

Eighteen floors of the Bundall Office Campus brought back to life in 2025, with the entire workstation and loose furniture package supplied across three stages and three colour palettes, each stage landing on an eight-week program.

The scale demanded tight coordination and consistent quality run after run, so every floor handed over ready for staff to walk in and start work. Our largest single package to date at \$9 million, delivered with the offices operating throughout.

CLIENT		BUILDER		SPECIFIER		LOCATION · COMPLETED	
City of Gold Coast		SHAPE Australia		Bearspace		Bundall, QLD · 2025	
4,900		2,100		750		500	
Chairs		Workstations		Lounges		Tables	
						Storage units	



Galkangu · Bendigo GovHub

Victorian Government and City of Greater Bendigo teams brought together into one workplace on Lyttleton Terrace, opening in 2023 as the largest timber-framed building in Victoria. We supplied the entire workstation and loose furniture package for the office floors on a sixteen-week program.

The Lyons-designed building leaves its CLT floors and glulam posts exposed, so the furniture had to sit comfortably against warm structural timber and complex curved geometry, specified for a workplace built around daylight, sustainability and agile working for roughly 900 staff.

CLIENT	BUILDER	SPECIFIER	LOCATION · COMPLETED	
Victorian Government	Icon-Fairbrother JV	Lyons Architecture	Bendigo, VIC · 2023	
9,000m ²	900	16 weeks	Single	Largest
Scale	Staff accommodated	Program	Source for the whole package	Timber-framed building in Victoria



Wurriki Nyal Civic Precinct

The City of Greater Geelong's civic precinct brought council teams previously spread across nine separate offices into a single workplace overlooking Johnstone Park. We supplied all workstations, meeting chairs, tables and collaborative furniture across five office levels, roughly 9,400m² of A-Grade space for around 850 staff, on a twelve-week program.

The building uses a hybrid structure of concrete, steel and mass timber, with exposed CLT and glulam left visible throughout. The furniture package had to support genuinely collaborative ways of working while holding its own in a light-filled timber interior built to some of the country's toughest sustainability targets.

CLIENT	BUILDER	SPECIFIER	LOCATION · COMPLETED	
City of Greater Geelong	BESIX Watpac	Cox Architecture	Geelong, VIC · 2022	
9,400m ² A-Grade space	850 Staff accommodated	5 Office levels	12 weeks Program	9 → 1 Offices consolidated into one



Hervey Bay City Centre Community Hub

Fraser Coast Regional Council's new civic heart at Pialba brings a two-level library, council administration offices, chambers, a disaster resilience centre and a public plaza together on one site. We supplied the entire workstation and loose furniture package, working closely with Hansen Yuncken to land a complex, multi-use scope on time and on budget.

A once-in-a-generation project for the region, where the furniture had to work as hard for staff at their desks as it does for the public using the library and plaza. **We were retained as single-source supplier through an extensive value management process, working with the client and the designers to reach a solution that met both.**

CLIENT		BUILDER		SPECIFIER		LOCATION · COMPLETED	
Fraser Coast Regional Council		Hansen Yuncken		Cottee Parker with Bloc Design		Hervey Bay, QLD · 2026	
9,000m ²		\$108.7m		5		Single	
Scale		Project value		Distinct use types in one building		Source through value management	
						On time	
						And on budget	



CORPORATE HEADQUARTERS

Glencore 727 HQ

Glencore's new Newcastle office sits inside 727 HQ on Hunter Street, the city's newest A-Grade commercial tower. We supplied the entire workstation and loose furniture package on a ten-week program, fully specified by EJE Architecture, across a fitout built by Core Project Group and linked by a new interconnecting stair cut into the base building.

The tenancy combines open-plan floors, private zones and meeting rooms with large breakout areas and kitchens, accommodating over 200 staff behind the building's curved double-glazed facade. Described by its builder as Newcastle's highest quality fitout, it demanded high-end finishes and a level of coordination to match.

CLIENT	BUILDER	SPECIFIER	LOCATION · COMPLETED	
Glencore	Core Project Group	EJE Architecture	Newcastle, NSW · 2024	
200+	2	10 weeks	Full	A-Grade
Staff accommodated	Office floors	Program	Workstation and loose package	New commercial tower

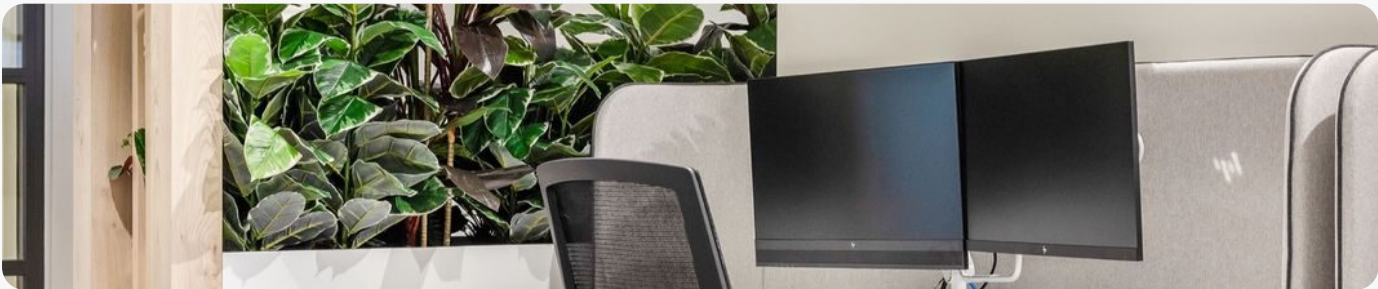


Pillow Talk Headquarters

Pillow Talk's new Darra headquarters brings the homewares retailer's head office, photography and curation studios, warehousing and distribution together under one roof across three levels. We supplied the entire furniture package on a ten-week program, designed in close collaboration with the client and modified to carry the premium, residential feel that defines the brand.

Built by Hutchinson Builders to a Cottee Parker design, the building leans on curved forms, natural tones and timber accents, so front-of-house spaces like reception and the boardrooms had to read as considered and comfortable as the products the business sells.

CLIENT	BUILDER	SPECIFIER	LOCATION · COMPLETED	
Pillow Talk	Hutchinson Builders	Cottee Parker	Darra, QLD · 2024	
3	10 weeks	Full	Modified	One roof
Levels of offices	Program	Furniture package	To a residential aesthetic	Office, studios, warehousing



By the time we arrive, the float is gone. We have built our delivery model around that.

Furniture is the last package on site, measured against a date that has not moved since the contract was signed. Every delay upstream compounds into our window. We plan for it rather than complain about it.

We work to your sequence, not our warehouse

Deliveries staged floor by floor, zone by zone, or out of hours where the site requires it. At WSI the rollout ran over nine months in stages that tracked terminal completion; at Gold Coast, three stages on eight-week cycles with the offices operating throughout.

Where a program is at risk, we move on site

On projects where base-build delays compressed the fitout window, we have established secure on-site compounds and delivered ahead of schedule to protect the handover date.

One contact, award to handover

A project manager takes ownership at award. They secure materials, lock the delivery schedule, issue shop drawings and remain your contact through installation and defects, with weekly updates. You will not be handed between departments.

Shop drawings and approvals, early

Drawings are issued for your review before anything goes into production, so what is supplied, how it is configured and when it lands are documented and agreed rather than assumed.

Value options priced before they become variations

Where the budget moves, we put up alternatives that hold the specification rather than quietly reducing it. At Hervey Bay that process kept us as single source and kept the designers' intent intact.

Handover without a defects list

We install, inspect, test and clear our own waste. Anything outstanding is closed before we leave the floor, and we carry repairs and replacements for the life of the product.



Our own crews, inducted and accountable.

Installation is carried out by people we employ, supported by a contractor pool we have worked with for years. That is the reason we can commit to a handover standard at all.

The crew

- **10 in-house installers**, including site leads and technicians
- **National contractor pool of 30 to 50** at peak
- All installers hold **white cards**, plus silica, asbestos and other required training
- **Baseline security clearances** held by key staff and by installers working on secure sites
- Experience across **defence, high-security and aerospace** environments

Before we mobilise

- **SWMS and SOPs** issued before mobilisation
- **Site inductions** allowed for in every program. We treat them as non-negotiable, not as an impost
- Delivery schedule and access requirements agreed with your site team
- Protective packaging, loading and unloading planned to your access constraints
- Waste removal and clean-up included as standard

Zero LTIFR across the past three years

Not a statement of intent. It is the record across every site we have worked on for three years: an operating airport terminal, civic buildings, government floors and commercial towers.



Everything your procurement team checks first.

INSURANCE	INSURER	COVER	EXPIRY
Public and products liability	Chubb	\$20 million	30 April 2027
Professional indemnity	Dual	\$10 million	5 January 2027
Workers compensation	Insured in all states of Australia		

Certificates of currency available on request.

Prequalification

- NSW Government
- NSW HealthShare
- Industry Capability Network (ICN)
- Local Buy

Certification

- **ISO 9001:2015**, Quality management
- **ISO 45001:2018**, Health and safety management
- **ISO 14001:2015**, Environmental management
- **AFRDI**, independent furniture testing and certification
- **Global GreenTag** Level C
- **Supply Nation** member

Certified, and audited

The ISO trio is externally certified rather than self-assessed, and it governs how we run a project rather than sitting in a drawer. Our quality inspection protocols are the reason product arrives on your floor ready to install rather than ready to be argued about.



The scope, the standard and the price are the same in all three. What changes is who holds the contract.

ROUTE ONE

Already specified

The designer has written us into the documents. Our pricing is transparent and our files are current, so what has been specified is what gets costed and what gets installed. No substitution exercise late in the program.

Glencore 727 HQ, Wurriki Nyal

ROUTE TWO

Head contract or design and construct

You hold the contract and we supply to you. We work to your program, your site rules and your approval process, with one contact and documented staging. Where you need a value option that holds the design, we price it before it becomes a variation.

WSI Airport, Hervey Bay, Bendigo GovHub

ROUTE THREE

Client direct, coordinated with you

The client contracts us directly and we coordinate with you on site. You keep visibility of the delivery schedule and the site interface without carrying the furniture package on your books.

City of Gold Coast, Pillow Talk

What does not change

- **One price story.** The route does not change the number
- **One product platform,** modified to the brief rather than built from scratch
- **One accountable contact,** whoever holds the contract
- **One delivery standard:** in full, on time, defect free

What it means for you

Most furniture suppliers are comfortable in one of these routes and awkward in the other two. We are set up for all three, which means the furniture package does not have to be restructured around how we prefer to work.



First call to handover, in seven stages.

How many apply depends on the route. Under a head contract, stages one to three usually sit with your design team, and we pick up from shop drawings.

01 Listen

We start with your program, your budget and how you would like to work with us. That first conversation shapes everything that follows.

02 Plan and specify

Where we are engaged directly, we help plan the space and build the specification with you, modifying standard product where the floor plate calls for it.

03 Sampling

With showrooms in each of our markets, you can see it and sign off on it before anything goes into production. This is the stage to change your mind, and plenty of people do.

04 Shop drawings

A project manager takes ownership, secures materials, locks the delivery schedule and issues drawings for review and approval.

05 Production

Approved drawings go into production, managed end to end with weekly updates from the same contact, and quality inspection before anything leaves.

06 Delivery

Staged to suit your site rather than our warehouse. Where a program is at risk we have used secure on-site compounds to deliver ahead of schedule.

07 Handover

Defect free, then audits, repairs and replacements for the life of the product. We recycle it at the end.

In our experience, things rarely go wrong because of the furniture

They go wrong because of an assumption that was not documented. So we spend a lot of effort at the start on the unglamorous part: agreeing who is doing what, and when.

Talking early. Contacts, approvals, milestones and site interface agreed at the outset.

Writing it down. Schedules, shop drawings and sign-off points, so nothing is left to assumption.

Planning it properly. Procurement, lead times, staging, access, loading and installation handled as one process.

The people who will be on your project.

A named project manager, client services contact and delivery lead are assigned at award. Above them sits a leadership group that is close enough to the work to be useful when something needs a decision.

LEADERSHIP



Joel Kennard
Director



Nathan Kennard
Director



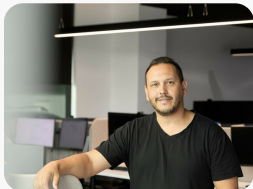
Oliver Kennard
Director



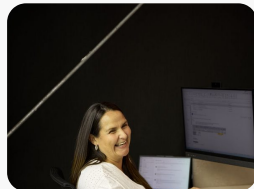
Andy McCulloch
Head of Sales



Michael Blatchford
Head of Project Delivery



Sam Pierozzi
Head of Brand



Corne du Plooy
Head of Finance

CLIENT PRINCIPALS



Kevin Self
Client Principal, NSW



Mauro Vecchi
Client Principal, ACT



Luke Allaway
Client Principal, NZ

PROJECT, CLIENT SERVICES AND SUPPORT



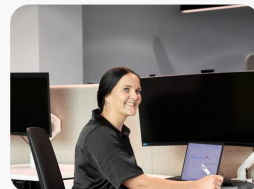
Christie Hinton
Client Services Manager



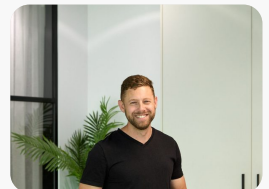
Mira Ohm
Project Coordinator



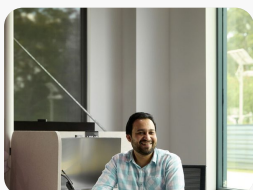
Matt Taylor
Project Design Lead



Kathryn Moore
Senior Estimator



Ben Froome
Product Technician



Arsalan Yasin
IT & Systems Team Leader

Easy to specify. Built to be kept.

For your design team

- **Revit, SketchUp and DWG files** for almost every product, downloadable without a form
- **Live configuration and pricing:** modify the product, see it in 3D, price it as you go
- **Finishes, fabrics and laminates** curated into one palette, so materials are resolved together rather than matched afterwards
- **Samples in two working days**, and a four-hour response on specification queries

After handover

- **Ten-year warranty** on core workstation, seating and table ranges
- **LifeTrack:** an optional ten-year extension on Strata+ workstations, under LifeTrack terms
- **PFAS and PVC-free options** on Strata+
- **Designed for disassembly:** repair, refurbishment and recycling when the time comes
- **Model matching and remanufacture** for growth or space changes

Talk to us

Send the floor plate and the date you need to be in. We will come back with a layout, a price and a lead time. If you already have drawings and a specification, we will work from those.

1300 585 065

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burgtec.com

Where we are

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